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#### Job Description for Industrial Physical Security and low current Engineer Presales:

- Provide Technical design of Low Current & Security Systems. (IPCCTV – ACS – FA – PA - IPTV – Passive – AV – Video wall – Digital Signage – Room schedule meeting – HAVC– UPSs – Automation system – Light control – Physical security)
- Work and compare multi-vendor for each subsystem to meet customer requirement and budget.
- Response to RFx technically and commercially.
- Provide BOQ, costing sheet, riser drawings and technical proposals to various systems.
- Reviewing and addressing information technology RFPs/Tenders, as well as preparing & presenting the proper solutions to meet the needs in the RFPs.
- Contact distributor and vendor and follow up on requested quotes and designs.
- Train and guide junior presales engineer on daily work.
- Provide awareness session internally to sales team as well as customers.
- Determines Customers' Needs and Desires by Specifying the Research Needed to Obtain Market Information.
- Fully aware Design Industrial Physical Security Solutions and following standard HCIS and ISO.
- Completes Operational Requirements by Scheduling and Assigning Employees; Following Up on Work Results.
- Helping Our Customers in RFI & RFP Writing, And Project Modeling
- Prepare Tenders and Bid Offers.

#### Job Requirement:

- Bachelor's or Degree in computer, telecom Engineering or equivalent.
- Min.3 years recent relevant working experience in the CCTV/physical security/ELV field
- Proficiency in Microsoft office software applications
- Good intercultural communication and presentation skills
- A good proficiency of the English and Arabic language is an absolute must